Gresham House - Sustainable Infrastructure

Tackling society's most difficult challenges by partnering with the smartest capital to make great investments.

Gresham House Specialist asset management

Our way of life is evolving - overuse of natural resources is resulting in challenges that mean the way we live has to change. **Significant investment is needed** in new Sustainable Infrastructure that can support and accelerate the changes and innovative solutions required to address key environmental and societal challenges. We have identified **six subsectors** where real asset based solutions, and our modern approach to infrastructure, have the best opportunity to create the biggest impact - and therefore the biggest financial reward.

Target investments



Decarbonisation

Hydrogen & EV infrastructure, heat solutions, energy transition infrastructure



Digital inclusion Fibre & gigabit

Fibre & gigabit networks, data centre infrastructure



Health & education

Dementia & specialised healthcare, SEN & specialised schools, vocational training



Regeneration Biodiversity net gain habitat banks, nature based solutions



efficiency

Sustainable food

infrastructure,

hydroponic farming,

alternative proteins

ŵ

Waste solutions

'Closed-loop' & on-site waste processing solutions

Target portfolio thematic areas mix



Focused on sub-£50m investments to capitalise on an identified funding gap.

Selected portfolio companies⁴



Sustainable Infrastructure funds

- Co-investment vehicles

North West Fund £20m

West Midlands Fund £20m

Key differentiators

- Focus on mid-market investments (sub-£50m) in regional projects and asset platforms with less competition
- Each investment has to deliver positive social and/or environmental impact aligned with the UN Sustainable Development Goals (SDGs)
- Experienced team that has raised and invested £250m+ across ten infrastructure platforms in BSIF I. Building on its success, deployment will leverage platform deals executed in BSIF I, with over £1.6bn of controlled pipeline for BSIF II³
- Local co-investment opportunities either via a side car or on a deal-by-deal basis

1. British Sustainable Infrastructure Fund 2. Achieved first close of £100m in August 2021 3. As at 29 October 2021

4. Investments selected for illustrative purposes and not investment recommendations

Core investment team

We bring together a unique blend of experience developing, investing in and managing infrastructure assets, and have previously worked together as far back as 2011. We seek to intentionally scale impactful infrastructure assets that are good for investors because they are good for people and the planet.



Peter Bachmann

Managing Director, Sustainable Infrastructure Co-Fund Manager

20 years' industry experience. Invested in and exited 172 infrastructure assets. Two successful infra fund exits, ECF at SEP(>3x) and SMIF/Semperian (>4x).



Ruth Murray

20 years' industry experience. Previously head of project finance and infrastructure at national law firm, Ashfords.



Ana Janine

10 years' industry experience. Joined from BCG. Previously a tax lawyer in M&A and Infrastructure. MBA from HEC-Paris.



Ed Simpson Investment Direc

Co-Fund Manager

26 years' industry experience. Previously Head of Energy & Infrastructure at Downing (portfolio of £500m+). Ex-Carbon Trust and Arthur Andersen



Stevie Ingamells

6 years' industry experience. Joined from the Lloyds Leveraged Finance team after successfully completing graduate programme.



Sharan Soni Investment Associat

4 years' industry experience. Joined from Octopus Investments, where he was focused on renewable energy investment.

Supported by a team of 25+ within the broader Gresham House platform of 160+ —

Investment Committee



Peter Moon

Previously CIO of British Airways Pensions and Universities Superannuation Scheme Industry experience in The City and investment management



Josephine Bush

Ex-Partner at EY, where she led the cleantech and renewables team and was a tax partner

Previously at Deloitte, Arthur Andersen and Linklaters



Tony Dalwood

Started Gresham House Asset Management in 2015

Previously CEO of Schroder Ventures (London) Limited/SVG Advisers and Director of PDFM (UBS Asset Management)



Ben Guest

Previously Partner at Cantillon Capital Management and Fund Manager with Lazard Asset Management

Industry experience in Alternative Assets



Gary Steinberg

Previously CIO of International Monetary Fund and Wellcome Trust, and CEO of BP Pension Fund

Industry experience in institutional investment management

About Gresham House

Founded in 1857, Gresham House plc (Gresham House) is one of the oldest companies in London. Since 2014, the business has been transformed, with a new ethos, team and investment mandate. Our established culture of empowerment, individual flair and entrepreneurial thinking enables us to attract and retain the brightest talent in the industry. Gresham House has continued to go from strength to strength, through acquisition and organic growth, with assets under management of £5.4bn (pro forma, 9 September 2021) providing a strong and scalable platform from which we continue to grow.



Get in touch

Sharan Soni +44 (0) 7595 626 402 | s.soni@greshamhouse.com

Peter Bachmann +44 (0) 7910 713 873 | p.bachmann@greshamhouse.com

Important information

Capital at risk.

This document has been issued and approved by Gresham House Asset Management Limited (GHAM) in the UK for the purposes of Section 21 of the Financial Services and Markets Act 2000. GHAM whose Registered office is at 5 New Street Square, London, England, EC4A 3TW and is authorised and regulated by the Financial Conduct Authority (FCA). This Document, its contents and any information provided or discussed in connection with Gresham House and the Funds mentioned within are strictly private and confidential and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, in whole or in part, for any purpose, without the consent of Gresham House (frovided that you may disclose this Document on a confidential basis to your legal, tax or investment advisers (if any) for the purposes of obtaining advice).

For the Attention of United Kingdom Investors. This Document is intended for distribution in the United Kingdom only to persons who: (i) have professional experience in matters relating to investments, who are investment professionals, high net worth companies, high net worth unincorporated associations or partnerships or trustees of high value trusts, and investment personnel of any of the foregoing (each within the meaning of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005). Acceptance of delivery of any part of the Document by you constitutes unconditional acceptance of the terms and conditions of this notice. This Document does not itself constitute an offer to subscribe for or purchase any limited partnership interests or other securities. This Document is not intended to be relied upon as the basis for an investment decision, and is not, and should not be assumed to be, complete. It is provided for information purposes only. Any investment is subject to various risks, none of which are outlined herein. All such risks should be carefully considered by prospective investors before they make any investment decision. You are not entitled to rely on this Document and no responsibility is accepted by Gresham House or any of its directors, officers, partners, members, agents or advisers or any other person for any action taken on the basis of the content of this Document. Gresham House does not undertake to provide the recipient with access to any additional information or to update this Document or to correct any inaccuracies therein which may become apparent.

The views, opinions and forecasts expressed in this Document are based on Gresham House's research, analysis and/ or house views at the time of publication. No recommendation to buy or sell investments is implied. No undertaking, representation, warranty or other assurance, express or implied, is made or given by or on behalf of Gresham House or any of its respective directors, officers, partners, members, agents or advisers or any other person as to the accuracy or completeness of the information or opinions contained in this Document and no responsibility or liability is accepted by any of them for any such information or opinions.

Past performance is not indicative of future results. The value of investments may fall as well as rise and investors may not get back the amount invested.

Statements contained in this Document that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of Gresham House. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. In addition, this Document contains 'forward-looking statements'. Actual events or results or the actual performance of the Strategy and Fund(s) may differ materially from those reflected or contemplated in such forward-looking statements. Certain economic and market information contained herein may have been obtained from published sources prepared by third parties and in certain cases may not have been updated through the date hereof. While such sources are believed to be reliable, neither Gresham House nor any of its directors, partners, members, officers or employees assumes any responsibility for the accuracy or completeness of such information. If you are in any doubt as to the matters contained in this Document, you should seek independent advice where necessary. This Document has not been submitted to or approved by the securities regulatory authority of any state or jurisdiction. Please contact a member of the Gresham House team if you wish to provide feedback on this document. Gresham House is committed to meeting the needs and expectations of all stakeholders and welcomes any suggestions to improve its service delivery.

Gresham House Asset Management Limited is certified to the ISO 9001 standard. Copyright © 2021 Gresham House plc.



