

JOB DESCRIPTION

Position Title	Procurement Manager, Energy Storage, New Energy
Position reports to	Investment Director, Energy Storage, New Energy
Salary	TBC – please share your salary expectations
Location	London
Position type	Permanent

Business overview

Gresham House is a specialist alternative asset manager providing funds, direct investments and tailored investment solutions, including co-investment across a range of highly differentiated alternative investment strategies. Our expertise includes strategic public, private equity (private assets), timber, renewable energy, housing and infrastructure. We aim to deliver sustainable financial returns and we are committed to building long-term partnerships with our clients to help them achieve their financial goals.

From a standing start in December 2014, through a combination of acquisitions and organic growth, the Gresham House business has grown exponentially, with assets under management now at c.£4.7 billion, (30 June 2021), providing a strong and scalable platform from which to continue to grow. The team is delivering on its objectives and now has c.180 employees working in London, Oxford, Dumfries, Perth and Dublin.

The business divides into two divisions - Strategic Equity and Real Assets:

Strategic Equity



Public Equity



Private Equity

Real Assets



Forestry



New Energy &
Sustainable Infrastructure



Housing

£1.4bn

£3.3bn

£4.7bn¹

1. As at 30 June 2021

Role objective

Gresham House Energy Storage Fund plc (GRID) invests in a portfolio of utility-scale operational energy storage systems (ESS) primarily using batteries in Great Britain.

GRID has an ambition to reach over 1GW of capacity through a near tripling of current capacity. This will be achieved primarily through the acquisition of project rights, getting the projects to a ready-to-build phase and building them with the help of engineering contractors.

GRID can now fund through construction, increase options for engineering counterparties and contract structures.

This role can be based anywhere in Great Britain, however travel to London will be required for two days a week.

Key responsibilities / accountabilities

- The Procurement Manager will take the lead and review contractual terms, risks, business cases and sign off for procurement activity throughout the battery storage business.
- Manage major sub-contracts to ensure programmes are achieved on time and within budget (improving performance).
- Negotiate effective deals with equipment suppliers/service providers.

- Manage and continually improving the third party engagement process to align to business blueprint working with other senior members of the team.
- Ensure supplier compliance in line with standard supplier on-boarding and due diligence.
- Implement process and procedure to enhance supplier performance, carry out management reviews and audits.
- Identify principal risks, business needs and opportunities and support the project teams to mitigate them.
- Understand supply base capabilities and market drivers.
- Develop and implement quick win opportunities and develop agreed sourcing strategies.
- Manage supplier selection and development via a PQQ process and ensure suppliers demonstrate capability to consistently supply goods and services to required quality and delivery performance standards.
- Minimise total cost through exploiting and contributing to Gresham House group leverage and market awareness, negotiating supplier/equipment prices, contract terms and improvement programmes as appropriate.
- Ensure adherence to and support procurement policies, procedures and systems to implement a uniform method of work that delivers exceptional performance values for Gresham House and its clients.

Skills & experience

- Significant Procurement experience in a renewable energy, engineering, construction, infrastructure, or similar industry.
- Bachelor's degree in Business, Finance, or relative demonstrable experience.
- Strong project procurement experience.
- Good level of proficiency in business IT applications including Excel skills.
- Ability to clearly articulate point of view verbally and in writing; ability to quickly grasp business objectives and strategies and how service offerings support the attainment of those objectives.
- Experience leading and implementing complex business change solutions.
- Experience managing internal business relationships at senior level.
- Thorough understanding of market and industry issues.
- High level of understanding of contracts, specification/statement of work creation and supplier performance management.
- Ability to demonstrate Health and Safety is at the forefront of all decision making.

Personal attributes

- Highly organised approach to work, systematic and logical thinker
- Capable of multi-tasking
- High levels of attention to detail applied to all tasks
- Ability to work under pressure and meet strict deadlines in a fast-paced, deadline-driven environment

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- Professional and disciplined approach with strong levels of self-motivation and drive
- Excellent interpersonal skills, team player

Gresham House is an equal opportunities employer and encourages all qualified candidates to apply regardless of their racial, ethnic, religious and cultural background, gender, sexual orientation or disabilities. Gresham House is dedicated to encouraging a supportive and inclusive culture amongst all our employees.

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