

# JOB DESCRIPTION

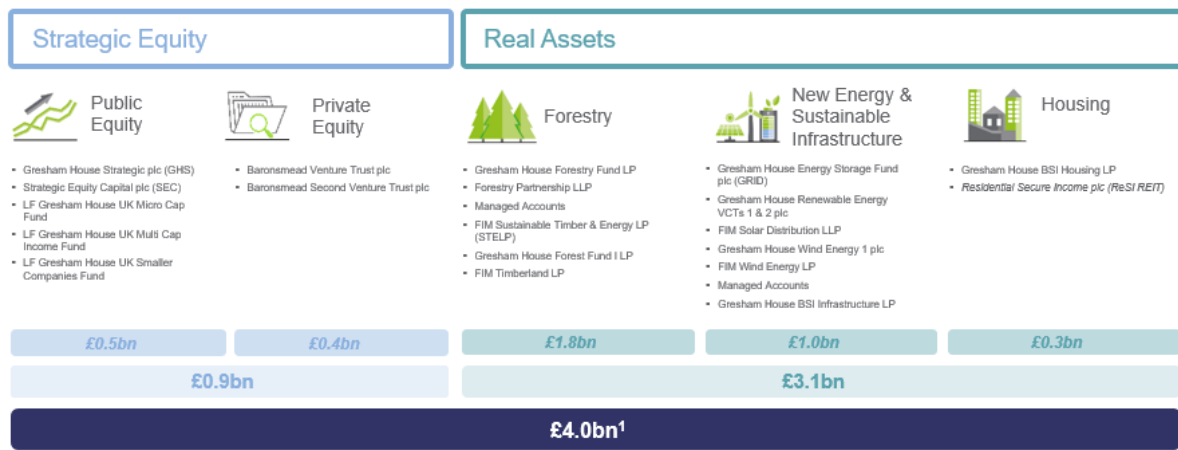
|                            |                                |
|----------------------------|--------------------------------|
| <b>Position Title</b>      | Investment Associate, Forestry |
| <b>Position reports to</b> | CIO, Forestry                  |
| <b>Salary</b>              | TBC                            |
| <b>Location</b>            | Oxford                         |
| <b>Position type</b>       | Permanent                      |

## Business Overview

Gresham House is a specialist alternative asset manager providing funds, direct investments and tailored investment solutions, including co-investment across a range of highly differentiated alternative investment strategies. Our expertise includes strategic public, private equity (private assets), timber, renewable energy, housing and infrastructure. We aim to deliver sustainable financial returns and we are committed to building long-term partnerships with our clients to help them achieve their financial goals.

From a standing start in December 2014, through a combination of acquisitions and organic growth, the Gresham House business has grown exponentially, with assets under management now at c.£4.0 billion, (31 December 2020), providing a strong and scalable platform from which to continue to grow. The team is delivering on its objectives and now has c.120 employees working in London, Oxford and Perth in Scotland.

The business divides into two divisions - Strategic Equity and Real Assets:



1. As at 31 December 2020

## Role Objective

Gresham House is growing its assets under management and the Forestry Division is looking to add a new Investment Associate to the Oxford team to support acquisitions and fund management.

The Forestry Division is currently very active in acquiring a wide range of existing forests and new planting opportunities in the UK, Ireland and across the world for its active funds and extensive private and institutional client base.

The Forestry Division is the UK's largest private forest manager and manages nearly £2bn of assets in the UK. Our investment process works around sourcing, acquiring, integrating, and then managing single forest and land assets as well as larger portfolios to build economies of scale and value across our portfolios.

The team is very dynamic and focused and is looking to continue to increase AUM and our asset base across not only traditional forest assets but also more sustainable natural capital and biodiverse land usage.

The team operates with a highly meritocratic structure which allows all team members to gain significant deal exposure and the opportunity to grow and develop at your pace.

### Key Responsibilities / Accountabilities

The role is divided into three main areas:

1. Origination, Analysis and Execution: We are actively building our assets under management across a diverse array of existing forests, new planting opportunities and natural capital investment plans in the UK, Ireland and further afield. To do this, we need to ensure the highest quality analytical and transaction support to the senior team, including:
  - Actively managing the review of new investment opportunities;
  - Supporting the building of deal financial models;
  - Leading the engagement of third-party due diligence advisors and actively managing the entire due diligence process;
  - Assisting in drafting investment summaries and investment papers;
  - Supporting in-depth market research and analysis as required; and
  - Actively originating new investment opportunities and new product development.
2. Fund Management: As AUM increases, there is an increasing requirement to monitor and report on the performance of the existing fund portfolios and work with the senior team to deliver portfolio value. The role will include:
  - Managing the production of portfolio updates, including valuations, for internal review and for investors;
  - Input into and development of the fund models; and
  - Attendance at Fund and other key meetings.
3. Team Support: Provide support in the active training and development of junior team members and adding value to the overall team strategic direction.

### Skills & Experience

- A passion for real assets, ideally with an interest in forestry, agriculture and sustainability;
- 3-4 years' experience in investment analysis, ideally from:
  - a leading buy-side asset manager in the real asset or mid-market PE fields; and/or
  - a leading IB with a background in Infra/Real Assets, TMT or other lower/mid-market scale fields.
- Ideally with an educational background in science, finance or maths;
- Ideally CFA or equivalent qualification;
- Proven ability to manage substantial elements of and/or whole deals;
- The ability to provide in-depth analysis across a range of deal types;
- Proven ability to add-value to deals;
- Ideally some team management experience;
- Excellent communication, presentation, research and financial analysis skills;
- Ability to work without supervision and demonstrate initiative;
- Attention to detail and able to work at pace; and
- Entrepreneurial flare.

## JOB DESCRIPTION

*Gresham House is an equal opportunities employer and encourages all qualified candidates to apply regardless of their racial, ethnic, religious and cultural background, gender, sexual orientation or disabilities. Gresham House is dedicated to encouraging a supportive and inclusive culture amongst all our employees.*

[Apply now >>](#)