

# JOB DESCRIPTION

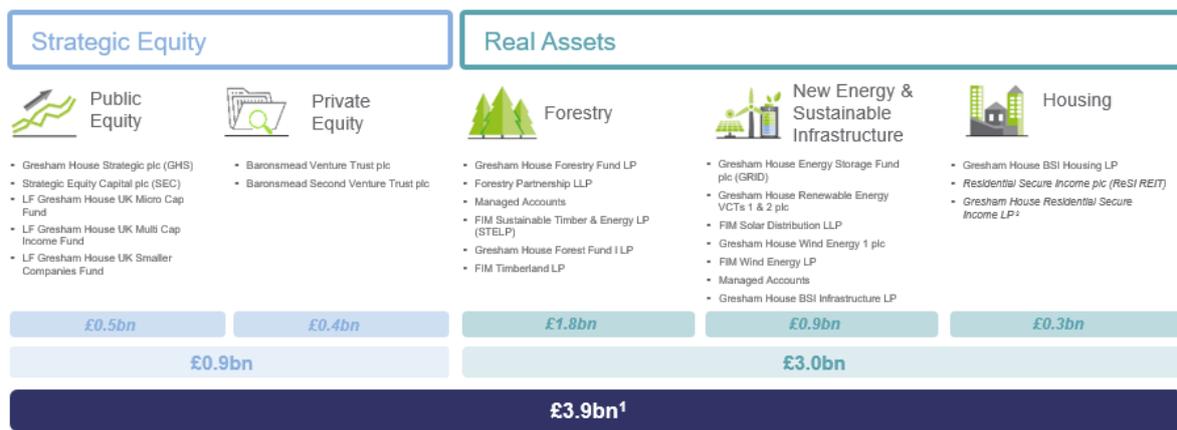
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|----------------------------|--|
| <b>Position Title</b>      | Investment Associate, Sustainable Infrastructure |
| <b>Position reports to</b> | MD Sustainable Infrastructure                    |
| <b>Salary</b>              | TBC  |
| <b>Location</b>            | London   |
| <b>Position type</b>       | Permanent  |

## Business Overview

Gresham House is a specialist alternative asset manager providing funds, direct investments and tailored investment solutions, including co-investment across a range of highly differentiated alternative investment strategies. Our expertise includes strategic public, private equity (private assets), timber, renewable energy, housing and infrastructure. We aim to deliver sustainable financial returns and we are committed to building long-term partnerships with our clients to help them achieve their financial goals.

From a standing start in December 2014, through a combination of acquisitions and organic growth, the Gresham House business has grown exponentially, with assets under management now at c.£3.9 billion, (31 December 2020), providing a strong and scalable platform from which to continue to grow. The team is delivering on its objectives and now has c.120 employees working in London, Oxford and Perth in Scotland.

The business divides into two divisions - Strategic Equity and Real Assets:



1. As at 31 December 2020  
 2. Launching Q1 2021

## Role Objective

Gresham House is growing its assets under management and the investment team is looking to add a new Investment Manager to the London team to help grow the Sustainable Infrastructure (SI) platform. The SI team are currently investing from their inaugural £300m British Strategic Investment Fund (BSIF) with plans to launch BSIF II imminently to capture on the success of BSIF I and further develop the franchise.

Gresham House’s Sustainable Infrastructure strategy aims to deliver superior financial returns alongside positive impact, both social and environmental, through investments into real assets which help deliver innovative solutions to live in a more sustainable way. We focus on regional UK investments at the smaller end of the market (sub-£50m equity cheques) – areas often overlooked by investors. We believe that investing into sustainable businesses drives long-term competitive advantage and improves the returns for our investors. BSIF is backed by seven local authority pension funds and is seeking equity returns.

The SI team operates with a highly meritocratic structure which allows all team members to gain significant deal exposure and the opportunity to grow your role at the pace you’re able.

### Key Responsibilities / Accountabilities

The role is divided into three main areas:

1. **Origination, Analysis and Execution:** We are actively adopting a hybrid infrastructure approach to create market leading platforms of real assets in six target areas including: resource efficiency; waste and recycling; and health and education. To do so, we need to ensure the highest quality analytical and transaction support to the senior team, including:
  - Actively managing the review of new investment opportunities;
  - Supporting the building of deal financial models;
  - Leading the engagement of third-party due diligence advisors and actively managing the entire due diligence process;
  - Assisting in drafting investment summaries and investment papers;
  - Supporting in-depth market research and analysis as required; and
  - Actively originating new investment opportunities and new product development.
2. **Asset Management:** As AUM increases, there is an increasing requirement to monitor and report on the performance of the existing portfolio and work with the senior team deliver portfolio value. The role will include:
  - Reviewing portfolio monthly management information packs and highlighting any key or unexplained variances to senior team;
  - Providing regular updates to the wider team on performance against budget / expectations;
  - Managing the production of portfolio updates, including valuations, for internal review and for investors;
  - Actively working with portfolio and development partners to maximise value of the portfolio, through strategic, operational and financial support;
  - Input into the fund model; and
  - Attendance at portfolio Board meetings and other key meetings.
3. **Team Support:** Provide support in the active training and development of junior team members and adding value to the overall team strategic direction.

### Skills & Experience

- A passion for sustainability;
- 3-4 years' experience in investment analysis, ideally from:
  - a leading buy-side asset manager in the real asset or mid-market PE fields; and/or
  - a leading IB with a background in Infra/Real Assets, TMT or other lower/mid-market scale fields;
- High quality tertiary education, ideally with a background in engineering, finance or maths;
- Proven ability to manage substantial elements of and/or whole deals;
- The ability to provide in-depth analysis across a range of deal types;
- Proven ability to add-value to deals;
- Ideally some team management experience;
- Excellent communication, presentation, research and financial analysis skills;
- Ability to work without supervision and demonstrate initiative;

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- Attention to detail and able to work at pace; and
- Entrepreneurial flare.

*Gresham House is an equal opportunities employer and encourages all qualified candidates to apply regardless of their racial, ethnic, religious and cultural background, gender, sexual orientation or disabilities. Gresham House is dedicated to encouraging a supportive and inclusive culture amongst all our employees.*

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