

JOB DESCRIPTION

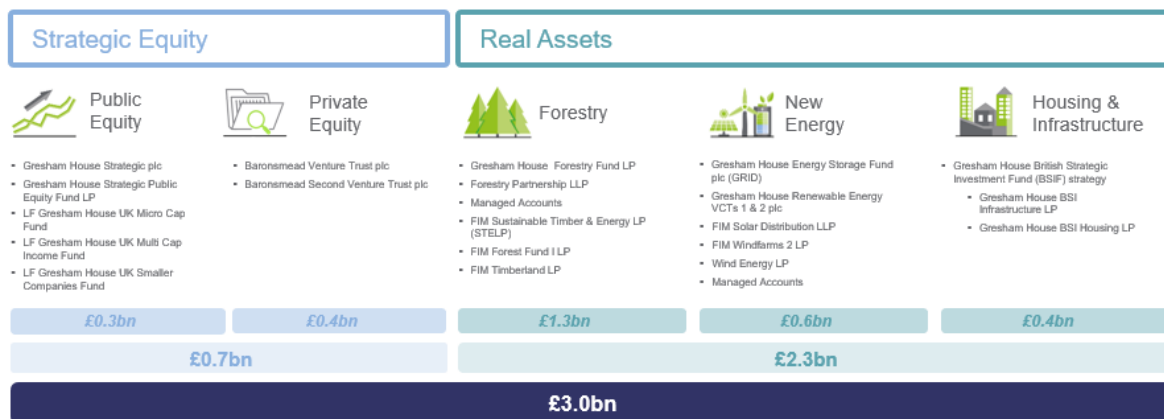
Position Title	Commercial Asset Manager
Position reports to	Technical Director, New Energy
Salary	TBC
Location	London or Oxford

Business Overview

Gresham House is a specialist alternative asset manager providing funds, direct investments and tailored investment solutions, including co-investment across a range of highly differentiated alternative investment strategies. Our expertise includes strategic public, private equity (private assets), timber, renewable energy, housing and infrastructure. We aim to deliver sustainable financial returns and we are committed to building long-term partnerships with our clients to help them achieve their financial goals.

In December 2014, a new management team led by CEO Tony Dalwood set out to transform the former property focused investment trust into a specialist alternatives asset management business. Through a combination of acquisitions and organic growth, the team is delivery on its objectives and now has c.100 employees working in London, Oxford and Perth in Scotland. From a standing start in December 2014, through a combination of acquisitions and organic growth, the Gresham House Business has grown exponentially, with assets under management now at £3.0 billion (5 March 2020) providing a strong and scalable platform from which to continue to grow.

The business divides into two divisions - Strategic Equity and Real Assets:



The company is built around a long-term value investment philosophy and private-equity techniques, and has a core team of experienced, committed and highly capable investment and business managers with strong track records of building asset management businesses.

Role Objective

The New Energy division supports the shift from a world powered by finite resources to a new energy world powered by renewables, while generating sustainable long-term returns. The team invests in the rapidly changing energy landscape, despite regulatory uncertainty and complex risks.

Investments are focused on four transformative technologies: solar, wind, energy storage and electric transportation. Returns are supported by strong asset backing, a sustainable income yield and the potential for capital growth.

This role is a key operational role which will provide first-hand experience of the rapid and extensive changes which are occurring right now in the UK energy market. There is excellent scope for personal and professional development in this evolving environment, and within the specialist alternative asset management environment within Gresham House.

Key Responsibilities / Accountabilities

- Ongoing compliance with commercial operational obligations (legal, warranty, business plan, environmental, H&S etc.).

- Ad-hoc project support (typical projects are expected to include setup of new management systems, construction projects, new revenue opportunities, and re-optimisation of the operational fleet).
- Management of optimisation counterparties and market monitoring across multiple revenue streams.
- Front office - bidding for various services and finalising on contracts.
- Back office - settlement of revenues, contract revenues with NG, imbalance with suppliers, embedded benefits etc. and liaison with finance team.
- Contract management and asset management, including:
 - O&M contract management, mainly in operational phase.
 - Managing multiple revenue streams and reconciliations.
 - Trading contract management linked into commercial operations above.
 - Direct services (or management of same via O&M contracts).
 - Other services/payments, e.g. insurance, rates, rent etc. Some functions are currently split between Oxford and London teams, and the role is to ensure better integration between teams and locations.
- Regulatory management - for example new revenue streams, flexibility service tenders, regulatory changes and developments.
- Work closely with Technical Director, New Energy based in London, and finance and asset management team, based in Oxford.
- This role is mainly office based, but travel may be required to customer, supplier or service partner locations (approximately one day per month).
- The base location for this role can be either London or Oxford, travel to the other location may be required approximately one day per month.

Skills & Experience

- The ability to provide in-depth analysis.
- Numerical degree, technical, financial or science background. Suitable candidates with an IT/data science background will also be considered.
- Energy industry (renewable assets, fossil fuelled assets, or utility environment) experience.
- Medium-advanced user of general office systems, business information and management systems will be beneficial.
- Strong interpersonal skills as the role intersects with a broad cross-section of the business (e.g. from fund reporting activities, to management of site operations / optimisation teams).

Personal Attributes

- Efficient, reliable and thorough.
- Drive and initiative - the desire to add value, proactive approach.
- Fast paced - ability to work on a variety of tasks with tight deadlines.
- Commitment to the business and the team.
- Strong intellect - the ability to analyse and distil information quickly and effectively.
- Able to communicate effectively and adapt to working within the broader team.

JOB DESCRIPTION



[Apply now >>](#)