

# Gresham House Asset Management Ireland Ltd

## MiFID Suitability - Frequently Asked Questions (FAQ)

### What is MiFID Suitability?

MiFID (Markets in Financial Instruments Directive) Suitability refers to the requirement for Gresham House to ensure that any investment advice provided to you is suitable for your financial situation, investment knowledge, experience, and objectives. This is a key component of the MiFID II regulatory framework, designed to enhance investor protection.

### What information is required to assess suitability?

To assess suitability, Gresham House must collect and evaluate the following information from you:

- Financial Situation: Income, savings, assets, and financial commitments.
- Investment Knowledge and Experience: Understanding of financial products and markets.
- Risk Tolerance: Willingness and ability to take risks.
- Investment Objectives: Goals, time horizon, and preferences (e.g., growth, income, or capital preservation).
- Gresham House uses an industry leading third party provider to obtain this information, Oxford Risk.

### What happens if you decline to provide suitability information?

If you cannot provide the necessary information, Gresham House cannot assess suitability. As a result:

- Gresham House must not provide investment advice.
- Gresham House may only offer execution-only services (if applicable), where the client makes decisions without advice.

### How often should suitability be assessed?

Suitability should be assessed:

- Initially: Before providing investment advice or portfolio management services.
- Periodically: At regular intervals or when there are significant changes in your personal circumstances, market conditions, or the investment portfolio.

### How does MiFID Suitability protect clients?

MiFID Suitability protects clients by ensuring that:

- Investment recommendations are tailored to their individual needs and circumstances.

### **What is your role in the suitability process?**

You play a crucial role by:

- Providing accurate and complete information about your financial situation, objectives, and experience.
- Informing Gresham House of any changes to your circumstances.
- Asking questions if you do not understand the advice or recommendations provided.

### **How does MiFID Suitability apply to ESG (Environmental, Social, and Governance) investments?**

If you express a preference for ESG investments, Gresham House must consider this as part of the suitability assessment. Gresham House will:

- Ensure your ESG preferences are clearly documented.
- Recommend products that align with these preferences, where possible.
- Explain any trade-offs between ESG preferences and other investment objectives (e.g., risk or return).

See separate FAQ document covering Sustainability for further information.

### **Where can I find more information about MiFID Suitability?**

For more information, you can:

- Contact your financial advisor for further information and clarification.